

# Disciplines of Leadership and Staff Motivation

Based on the book

*Disciplined for Life, You Are the Author of Your Future* by Bob Ulrich

Maintaining a motivated staff is not always the easiest of tasks, but it does pay off for you, your customers and the employee. If you want to avoid losing your best employees, encourage others to do better and save yourself the time and money of having to find and re-train new staff, then this seminar is for you.

In most organizations, management devotes enormous energy to setting work objectives and conducting performance reviews for individual employees. Corporations go through this time-consuming and costly exercise to ensure the most favorable results for their firm. You must understand how to motivate staff to meet those objectives.

This high energy, interactive and empowering program is designed to help you understand what motivates people and turn your staff into super stars while reducing stress, increasing productivity and improving the work environment / culture.

In this program you will learn:

- To understand Success, Attitude, Motivation
- Your rights as a human being and how to demonstrate them
- How to make decisions and the types of decision makers that make leaders
- How to take and be in control at all times, of yourself and others
- Dealing with Change
- To know yourself, and others, even without roles
- What factors motivates people and how to motivate your staff
- To know what you, and others, want out of life and what legacy you will leave as a leader
- To understand the job description of a leader
- To identify and learn the major assets and interpersonal skills of leaders
- How to create winners
- Identify and learn the characteristics of an effective team
- How to create a future and organize all desires into a plan of priority
- If you are willing to pay the price to be a true leader
- How to create a short and long –range plan
- What commitment, and discipline, is all about
- How to be Action-Oriented and how to manage time
- How to measure and monitor your progress, and that of others

- How to realize what you have and to use it to maximize your customer service
- Plus much more that will help you and your team be more supportive, pro-active and productive!